Management Development Institute (MDI)

GURGAON (INDIA)

Global Engagements Office

Geographical Presence

• Located 15km from the Airport & 25Km from the capital New Delhi
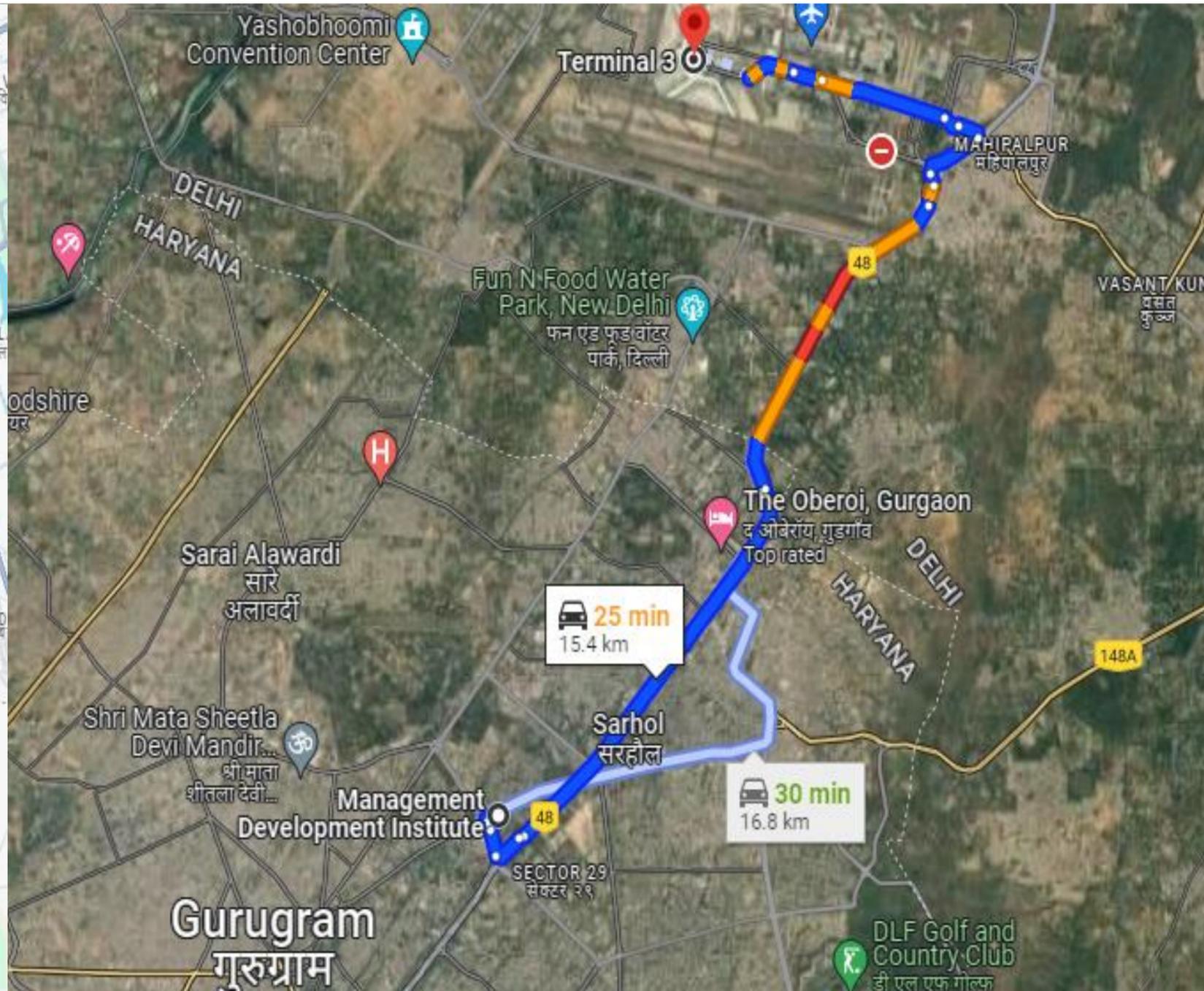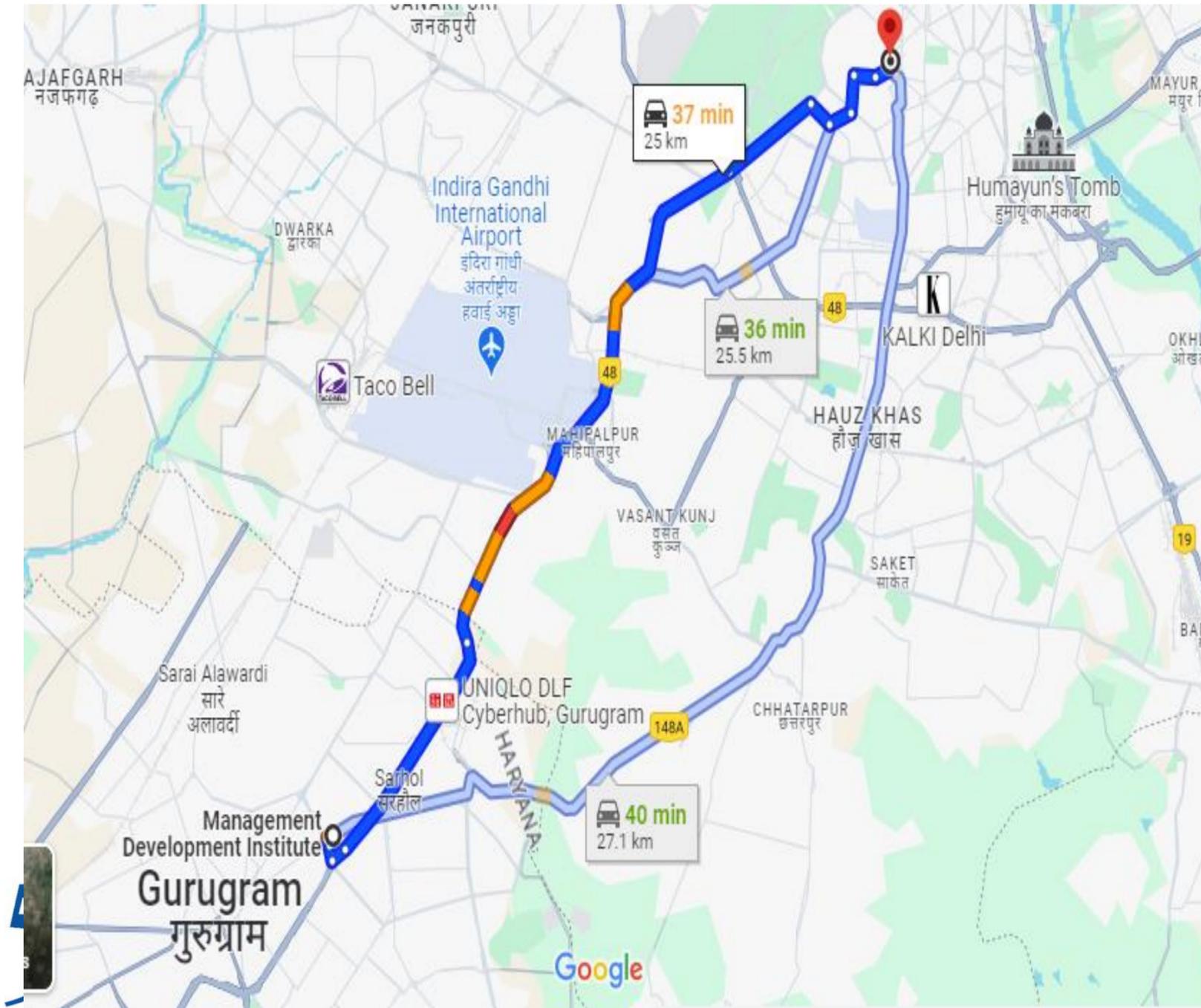
ABOUT MDI GURGAON

(An autonomous society and self-financing Institution)

- 3rd Oldest Business School of India

- Lush Green Campus, Located in the Corporate Hub of India

- First Indian B-School Accredited by AACSB, AMBA

- 95+ International Collaborations: Faculty/ Student Exchange, Dual Degree

- 75+ Nationally and Internationally Acclaimed Full-time Faculty

- 100% Placements and Internship record in leading MNC's companies.

- Largest School for Continuing Education (Training to Corporate/ Govt/PSU professionals

- Central location for connecting other cities of India,20min drive from International airport

GLOBAL FOOTPRINT

Norway: 2
Finland: 1
Russia: 2
Denmark: 2
England: 4
Netherlands: 1
Germany: 6
Poland: 3
Switzerland: 1
Austria: 1
Kazakhstan: 1
France: 20
Hungary: 1
Slovania: 1
Portugal: 1
Italy: 2
Greece: 2
Morocco: 1
Senegal: 1
South Korea: 2
China: 2
Japan: 1
Canada: 3
USA: 9
Philippines: 1
Thailand: 2
Malaysia: 1
Brazil: 1
South Africa: 1
Australia: 3
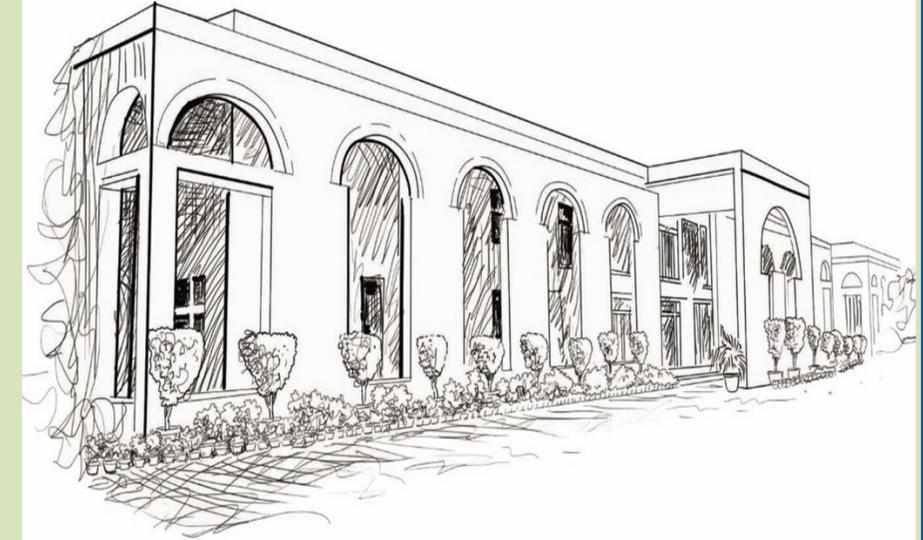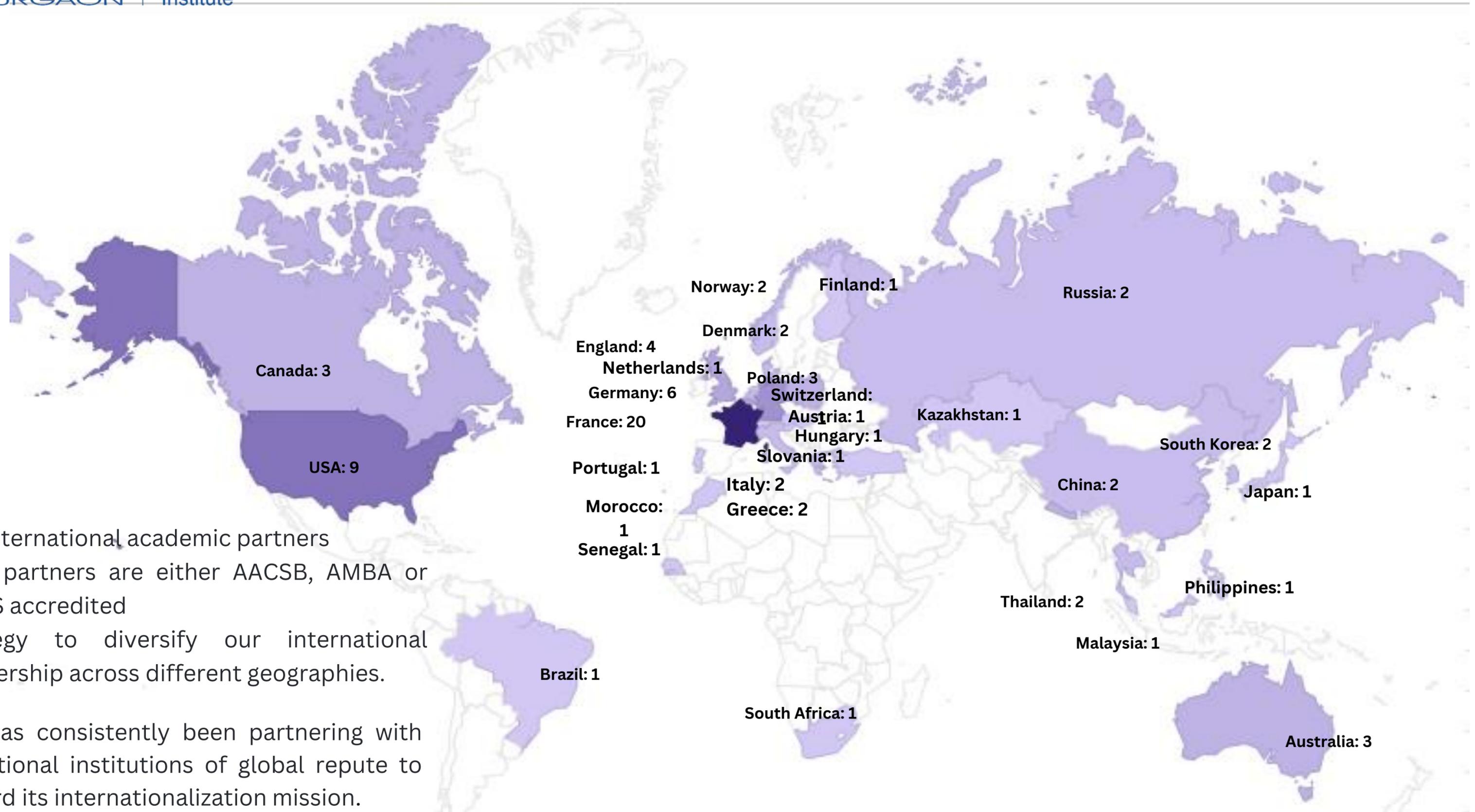
**95+** International academic partners
Most partners are either AACSB, AMBA or EQUIS accredited
Strategy to diversify our international partnership across different geographies.

MDI has consistently been partnering with educational institutions of global repute to forward its internationalization mission.

Programme Portfolio

Intake in each Programme
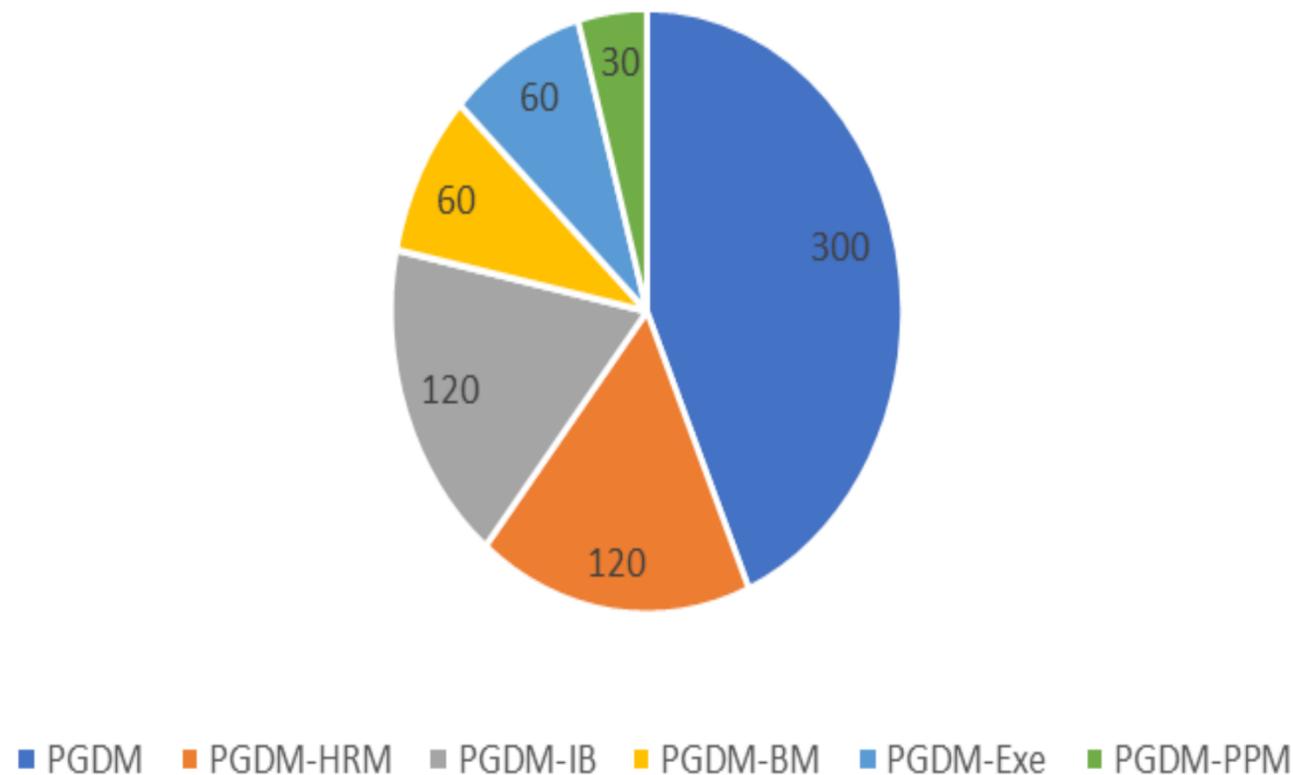
Programs Highlighted in red are available for exchange students

Fellow Programme in Management

Fellow Programme in Management (Residential / Non-Residential)

Post Graduate Programmes

- **Post Graduate Diploma in Management (PGDM)**
- **Post Graduate Diploma in Management - Human Resource Management (PGDM-HRM)**
- **Post Graduate Diploma in Management Business Analytics**
- Post Graduate Diploma in Management - International Business (PGDM-IB)

Executive Post Graduate Programmes

- Post Graduate Diploma in Management-Business Management (PGDM-BM)
- Post Graduate Diploma in Management-Executive (PGDM – Executive)
- Post Graduate Diploma in Management - Public Policy and Management (PGDM-PPM)

Incoming International Exchange Program

The Exchange students preferred coming in Tentatively	The Exchange students preferred coming in Tentatively
Fall Term (Sem V 15th September 2025-16th December 2025)	**Spring Term** (Sem-III 05th January 2026- 27 March 2026)
Nominations accepted by MDI from Partners For Term-V June 15,2025	Nominations accepted by MDI from Partners For Term-III September 30,2025
Student Registration For Term-V June 30,2025	Student Registration For Term-III October 30,2025
Language(s) of Instruction : English	Language(s) of Instruction : English
Note: International Students can join exchange in other terms as well i.e II and term IV	

COURSES ACADEMIC CALENDAR TERM-I

Tentative schedule: TERM-I COMMENCES (July 01, 2025 – September 20, 2025)

List of Courses

PGDM	PGDM-HRM	PGDM-Business Analytics
Human Behaviour in Organizations	HR Systems and Processes	Introduction to Statistics
Legal Aspects of Business	Human Behaviour in Organizations	Management Science Models
Management Accounting-I	Management Accounting -I	Linear Algebra
Marketing Planning	Marketing Planning	Spreadsheets and Databases
Microeconomics	Microeconomics	Data Management and Pre-processing
Managerial Communications-I	Managerial Communication -I	Managerial Economics
Statistics for Management	Statistics for Management	Business Communication

The list of courses is Illustrative and subject to availability and offering may vary every year; Term dates are also indicative and taken from this year academic calendar

COURSES ACADEMIC CALENDAR TERM-II

Tentative schedule: TERM –II COMMENCES (September 23, 2025 – December 12, 2025)

List of Courses		
PGDM	**PGDM-HRM**	**PGDM-Business Analytics**
Macroeconomic Environment and Policy	Macroeconomics Environment & Policy	Fundamentals of Business Analytics
Human Resource Management	Employee Relations	Operations Management
Management Accounting-II	Employment Law-I	Data Visualization
Management Science Models	Human Resource Planning	Introduction to R & Unsupervised Learning
Marketing Practices and Implementation	Management Accounting -II	Marketing Planning
Operations Management	Managerial Communication-II	Accounting Analytics
Managerial Communications-II	Performance Management System	Business Ethics

The list of courses is Illustrative and subject to availability and offering may vary every year; Term dates are also indicative and taken from this year academic calendar

COURSES ACADEMIC CALENDAR TERM-III

Tentative schedule: TERM –III COMMENCES (December 16, 2025 – March 22, 2026)

List of Courses		
PGDM	**PGDM-HRM**	**PGDM-Business Analytics**
Business Ethics (Pre MT)	Compensation Management	Research Methods for Business
Corporate Social Responsibility (Post MT)	Corporate Finance	Supervised Learning
Corporate Finance	Human Resource Information System	Management Information System
Management Information Systems	Learning and Development	Marketing Practices and Implementation
Organizational Design and Change	Organizational Planning and Design	Introduction to Finance
Research Methods in Business	Research Methods	Strategic Management-I
Strategic Management-I	Strategic Management -I	Human Behaviour in Organizations

The list of courses is Illustrative and subject to availability and offering may vary every year; Term dates are also indicative and taken from this year academic calendar

COURSES ACADEMIC CALENDAR TERM-IV

Tentative schedule: TERM-IV COMMENCES (June 18, 2026 to September 07, 2026)

List of Courses		
PGDM	**PGDM-HRM**	**PGDM-Business Analytics**
Luxury Marketing	Business Ethics and Corporate Governance	Advanced Operations Management
Product Management	Operations Management	Systems and Design Thinking
Consumer Behaviour	Strategic Challenges for Marketing Professionals	Artificial Intelligence and Deep Learning
Pricing Decisions	Strategic Management II	Consumer Insights and Behaviour
Mergers & Acquisitions	Employment Law II	Financial Analytics
International Business	Recruitment & Selection	Strategic Management-II
Nonmarket Strategy	Social Conscientization and CSR	Human Resource Management
Application of Game Theory to Business	Journey to Self	
Data Prep & Visualization		
Emerging Technologies & Their Applications		
Digital Product Development and Management		
Management of Quality		
Supply Chain Management		
Investment Management		
Management of Banks and Financial Intermediaries		
Financial Markets		
Financial Modelling for Investment Banking		

The list of courses is Illustrative and subject to availability and offering may vary every year; Term dates are also indicative and taken from this year academic calendar

COURSES ACADEMIC CALENDAR TERM-V

Tentative schedule: TERM-V COMMENCES (September 09, 2026 to December 06, 2026)

List of Courses		
PGDM	**PGDM-HRM**	**PGDM-Business Analytics**
Brand Management	Coaching, Counseling & Mentoring	Project Management
Marketing for Virtual World	Talent Management and Competency Framework	Supply Chain Management
Customer Relationship Management	Strategic HRM	Advanced Mathematical Modelling
Behavioral Strategy	Leadership and Managerial Effectiveness	Data Driven Process Improvement
Organisational Governance		Locational AI, Mapping and Geo Business
Innovation (Caping for only two sections)		Digital Product Development and Management
Locational AI, Mapping and Geospatial Business		Marketing Analytics
Customer Relationship Management		Financial Forecasting
Sustainable Operations		HR Analytics
Systems and Design Thinking		Mergers & Acquisitions
Behavioural Finance and Business Valuation		Applied Econometrics: Data to Decision
Personal Financial Planning		Business Storytelling Using Data
Project & Structured Finance		
Leadership and Managerial Effectiveness		

The list of courses is Illustrative and subject to availability and offering may vary every year; Term dates are also indicative and taken from this year academic calendar

COURSES ACADEMIC CALENDAR TERM-VI

The list of courses is Illustrative and subject to availability and offering may vary every year; Term dates are also indicative and taken from this year academic calendar

Tentative schedule: TERM-VI COMMENCES (December 09, 2026 to February 15, 2027)

List of Courses		
PGDM	**PGDM-HRM**	**PGDM-Business Analytics**
Advertising Management- An Integrated Marketing Communication Approach	Digital Tools & Techniques for Decision Making	Supply Chain Analytics
Data Driven Marketing	Diversity and Inclusion	Time Series Analysis and Forecasting
Marketing for Technology Products and Platforms	Employer Branding	Distribution and Logistics Science
Retailing & Franchising in an Omnichannel World	International HRM	Manufacturing Analytics
Advanced Competitive Strategy	Mergers and Acquisitions	Network Analytics
Strategic Alliances and Joint Ventures	Negotiation Skills	Social Media Analytics
Happiness Strategy	Team Building for High Performance	Behavioural Finance and Business Valuation
Negotiation Skills		Entrepreneurship & New Venture Creation
Responsible AI		Healthcare Analytics
FinTech (IM + Finance)		
Gen AI for Business		
Supply Chain Analytics		
Alternative Funds Management		
FinTech		
Forensic Accounting & Corporate Governance		
Sustainable Finance and Impact Investing		
Negotiation Skills		

Grading System

Course Load

- Students at MDI take a **minimum** of **12** and a **maximum** of **18** credits per term.
- Courses are usually 3 credits each but can be 1.5 credits as well.
- One credit implies **10 contact hours** of work in the classroom.
- The parent school determines the number of credit hours taken by exchange students. Usually, exchange students take 4-5 three-credit courses.
- International students can opt for courses from the PGPM and PGHR programmes offered by MDI.
- The medium of instruction for all courses is **English**.
- Course registration is done a day prior to commencement of classes and exchange students have flexibility to change a course within one week of registration

Grade	Value
C+	4
C	3
C-	2
D	1
F	0
I	-

Grade	Value
C+	4
C	3
C-	2
D	1
F	0
I	-

A student must satisfy the following conditions:

- **Minimum** CGPA of 4.0
- **No** "I" grade in any course

- **Not more than** 4 'D's and 2 'F's (or) 1 'F' and 2 'D's

Of total 20 sessions, if a student is absent for 4 – 5 classes, then the grade he or she has obtained will be reduced by one letter. (Example: A- to B-)

If he or she is absent for 6-8 classes, grade will be reduced by two letters.

CAMPUS FACILITIES

01 CLASSROOM

The campus hosts, air-conditioned lecture halls, syndicate rooms, faculty and administrative blocks. The Campus also has residential accommodation for academic and administrative staff.

02 RECREATIONAL FACILITIES

Lawn Tennis, Badminton, Table Tennis, Billiards, Gymnasium, Recreation Room, T.V. Lounge and Canteen are some of the facilities provided on campus. Facilities like ATM, Internet and Medical aid are also available on the campus

03 COMPUTER CENTER

A state-of-the-art computer center with Bloomberg terminals other facility consisting of 656 PC nodes/laptop includes 10 IBM Pentium based servers, connected on a high speed Gigabit Ethernet Fiber Optic/UTP based network in a distributed Windows XP and Linux environment.

04 LIBRARY

One of the best management libraries of the country Library holds a rich collection of printed as well as electronic resources which include books, journals, databases, audio-visual materials, and e-journals.

On Campus To DO....

Academic Registration: It is mandatory for all the students to complete the course registration formalities on arrival and before the commencement of the academic session. International students can select courses from three flagship programs of MDI i.e. **PGDM, PGDM-HRM** and **PGDM-Business Analytics**. The time table will be shared before arrival on campus and students need to choose their courses wisely to avoid the clashes of timetables. International students need to select courses and course credits as per their home university's requirement.

MDI Email ID and Internet Access: International students will be getting MDI email addresses and 24x7 internet access. For internet access students have to provide the MAC addresses of their devices (laptop and phone).

Buddy on campus: Buddies from the MDI students committee will facilitate international students for their smooth stay and academic activities on campus. Buddies support to make the stay of international students comfortable on arrival and help them in exploring the cultural heritage of India.

Student Hostel Accommodation: MDI is a residential campus providing accommodation to all its students on campus. All international exchange students will be provided a single occupancy accommodation (with ensuite bathroom) in our dedicated hostels for international students on campus. The room allocation details will be shared after registration formalities and before arrival with all incoming students.

The student hostel room charges are **Euro 300/ per month per student** on single occupancy, banking details will be shared with the nominated students for payment.
Boarding: Boarding facility is available on campus and the international student needs to pay approx. **Euro 60/per month.**

Books and ID Card :As applicable for term exchange duration, books and study material, ID card, himself/herself approx. **Euro 60.**

LODGING AND BOARDING ON CAMPUS

MDI is a residential campus for all students and its mandatory for all students to stay on campus .Student on Exchange need NOT to pay any Tuition Fee.

However the Lodging & Boarding charges (Room charges are **Euro 300/ per month per student on single occupancy ;** The Banking Details given for payment on before arrival on campus.

Boarding facility is available on campus **approx. Euro 60/per month).**

The rooms are Air conditioned with attached bathrooms, rooms are having small kitchen and kind of apartment with balcony. Students need not to bring pillows, bed sheets and blankets available in their rooms. Free of cost Gym facility no membership fee.

Laundry services need to pay and rates or nominal on the basis of weight/KG

MANAGEMENT DEVELOPMENT INSTITUTE, MEHRAULI ROAD, GURGAON

MDI – Bank Details for Indian/foreign Currency Remittances

Account Holder Name :	Management Development Institute Society
Bank Name :	**Union Bank of India (Erstwhile Corporation Bank)**
Branch Name & Address :	Union Bank of India Sector-14, Gurgaon (Haryana) Phone No. 0124-2225233/34
Account Type :	SB
Account No. :	52014100147850
MICR Code :	110017016
SWIFT Code :	UBININBBGGN
RTGS/IFSC Code :	UBIN0904490
PAN NO.:	AAATM0612L

Academic Calendar: Exchange Term V (Fall) and III (Spring)
(MDI is open to accept the nominations in other Terms as well)

Term-I

Day	Date	Day	Date	Event
Monday	June 30, 2025			TERM-I COMMENCES (June 30, 2025 – September 26, 2025)
Monday	August 04, 2025	Friday	August 08, 2025	Mid Term Examination of Term-I
Monday	August 11, 2025			Term-I resumes after Mid Term Examination
Thursday	August 14, 2025			Submission of reading material/book to GP Office for Term-II by Faculty Members
Friday	August 15, 2025			Independence Day (No classes)
Friday (Eve)	August 22, 2025	Sunday	August 24, 2025	Mock Interviews by Alumni
Monday	August 25, 2025			Last Date for Submission of Mid-Term marks of Term-I

OPEN HOUSE - September, 2025

Day	Date	Day	Date	Event
Monday	September 8, 2025	Sunday	September 14, 2025	Summer Placement Week (Classes will be held) (Tentative dates subject to change)
Monday	September 22, 2025	Friday	September 26, 2025	End Term Exam of Term-I
Friday	September 26, 2025	Monday	September 29, 2025	Regional Alumni Meet (Classes will be held)
Friday	September 26, 2025			Distribution of books/reading material to students for Term-II

Term-II

Day	Date	Day	Date	Event
Monday	September 29, 2025			TERM –II COMMENCES (September 29, 2025 – December 23, 2025)
Thursday	October 02, 2025			Gandhi Jayanti/Dussehra (No Classes)
Monday	October 13, 2025			Last Date for Submission of End-Term marks of Term-I*
Friday	October 17, 2025			Last date for submission of complete result of Term-I
Saturday	October 18, 2025	Tuesday	October 21, 2025	Holiday Deepawali (No Classes)
Monday	October 27, 2025			Result finalization meeting for Term-I
Wednesday	October 29, 2025			Announcement of Result for Term-I
Monday	November 03, 2025	Friday	November 07, 2025	Mid Term Exam of Term-II
Wednesday	November 05, 2025			Guru Nanak's Birthday (No Classes)
Saturday	November 08, 2025			Urban Illumina (No Classes)
Monday	November 10, 2025			Term-II resumes after Mid Term Examination
Friday	November 14, 2025			Submission of reading material/book to GP Office for Term-III by Faculty Members
Monday	November 24, 2025			Last Date for Submission of Mid-Term marks of Term-II
Sunday	November 30, 2025			National Alumni Meet (No Classes)
Saturday	December 06, 2025	Sunday	December 07, 2025	Delphique (No Classes)

OPEN HOUSE - December, 2025

Day	Date	Day	Date	Event
Monday	December 15, 2025	Tuesday	December 23, 2025	End Term Exam of Term-II
Tuesday	December 23, 2025			Distribution of Books/reading material to students for Term-III
Wednesday	December 24, 2025	Sunday	January 04, 2026	Winter Break

Term-III

Day	Date	Day	Date	Event
Monday	January 05, 2026			TERM –III COMMENCES (January 05, 2026 – March 27, 2026)
Monday	January 12, 2026			Last Date for Submission of End-Term marks of Term-II*
Friday	January 16, 2026			Last date for submission of complete result of Term-II*
Saturday	January 18, 2026			TEDx (No Classes)
Wednesday	January 21, 2026			Result finalization meeting for Term-II
Monday	January 26, 2026			Republic Day (No classes)
Tuesday	January 27, 2026			Announcement of Result for Term-II
February	2026			Announcement of Electives/New Electives by the Area to PGDM/ PGDM-HRM/ PGDM Business Analytics students
Friday	January 30, 2026	Sunday	February 01, 2026	Imperium (No Classes)
Monday	February 09, 2026	Friday	February 13, 2026	Mid Term Examination of Term-III
Monday	February 16, 2026			Term-III resumes after Mid Term Examination
Monday	March 02, 2026			Last Date for Submission of Mid-Term marks of Term-III*
March	2026			Presentations of elective for PGDM/ PGDM-HRM/ PGDM Business Analytics for second year by areas to students
Wednesday	March 04, 2026			Holi (No classes)

OPEN HOUSE - March, 2026

Day	Date	Day	Date	Event
Monday	March 23, 2026	Friday	March 27, 2026	End Term Examination of Term-III
Monday	April 13, 2026			Last Date for Submission of End-Term marks of Term-III*
Friday	April 17, 2026			Last date for submission of complete result of Term-III*

Term-IV

Day	Date	Day	Date	Event
Monday	June 16, 2025			TERM-IV COMMENCES (June 16, 2025 to September 7, 2025)
Monday	July 21, 2025	Saturday	July 26, 2025	Mid Term Exam of Term-IV
Monday	July 28, 2025			Term-IV Resumes after MT
Monday	August 11, 2025			Last date for submission of Mid Term marks of Term-IV*
Friday	August 15, 2025			Independence Day (No classes)

Open House (August 2025)

Day	Date	Day	Date	Event
Friday	August 22, 2025			Submission of reading material/books to GP office for Term-V by faculty members
Monday	September 1, 2025	Sunday	September 7, 2025	End Term Exam of Term-IV
Saturday	September 6, 2025			Distribution of Books/reading material to students for Term-V
Monday	September 8, 2025	Sunday	September 14, 2025	Workshop/ Conference (Attendance is Compulsory)

Term-V

Day	Date	Day	Date	Event
Monday	September 15, 2025			TERM-V COMMENCES (September 15, 2025 to December 16, 2025)
Monday	September 22, 2025			Last date for submission of End Term marks of Term-IV*
Friday	September 26, 2025			Last date for submission of complete result of Term-IV*
Friday	September 26, 2025	Monday	September 29, 2025	Regional Alumni Meet (Classes will be held)
Wednesday	October 1, 2025			Result Finalization meeting of Term-IV
Thursday	October 2, 2025			Gandhi Jayanti/Dussehra (No Classes)
Monday	October 6, 2025			Announcement of Result for Term-IV
Saturday	October 18, 2025	Tuesday	October 21, 2025	Holiday Deepawali (No classes)
Thursday	October 23, 2025	Tuesday	October 28, 2025	Mid Term Exam of Term-V
Thursday	October 30, 2025			Term-V Resumes after MT
Saturday	November 1, 2025	Sunday	November 2, 2025	Mock Interviews by Alumni
Wednesday	November 5, 2025			Guru Nanak's Birthday (No Classes)
Saturday	November 8, 2025			Urban Illumina (No Classes)
Monday	November 17, 2025			Last date for submission of Mid Term marks of Term-V*
Friday	November 21, 2025			Submission of reading material/books to GP office for Term-VI by faculty members

Open House (November 2025)

Day	Date	Day	Date	Event
Sunday	November 23, 2025	Sunday	November 30, 2025	Final Placement Week (Classes will be held) (Tentative dates subject to change)
Sunday	November 30, 2025			National Alumni Meet (No classes)
Saturday	December 6, 2025	Sunday	December 7, 2025	Delphique (No Classes)
Thursday	December 11, 2025	Tuesday	December 16, 2025	End Term Exam of Term-V
Tuesday	December 16, 2025			Distribution of Books/reading material to students for Term-VI

Term-VI

Day	Date	Day	Date	Event
Wednesday	December 17, 2025			TERM-VI COMMENCES (December 17, 2025 to March 7, 2026)
Friday	January 2, 2026			Last date for submission of End Term marks of Term-V*
Thursday	December 25, 2025	Sunday	January 4, 2026	Winter Break
Thursday	January 8, 2026			Result Finalization meeting of Term-V
Wednesday	January 14, 2026			Announcement of Result for Term-V
Sunday	January 18, 2026			TedX (No Classes)
Monday	January 26, 2026			Republic Day (No classes)
Friday	January 30, 2026	Sunday	February 01, 2026	Imperium (No Classes)

Open House (February 2026)

Day	Date	Day	Date	Event
Monday	March 2, 2026	Saturday	March 7, 2026	End Term Exam of Term-VI
Wednesday	March 04, 2026			Holi (No Classes)
Friday	March 13, 2026			Last Date for Submission of Result of Term-VI*

Exchange Program Incoming /Outgoing

List of Business Schools from where students attended MDI Gurgaon under the Incoming Outgoing Exchange program

Incoming Students	Outgoing Student
UC Louvain Belgium	Aarhus University, Denmark
	Aix-Marseille Graduate School of Business
ISM International School of Management,Germnay	Bergische Universität Wuppertal
	Burgundy School of Business
	Copenhagen Business School
	EDC Paris Business School
School of Business and Social Sciences, Aarhus University, Denmark	EmLyon Business School
	ESC Clermont
Audencia Business Schoool ,France	ESCP Europe
Bergische Universität Wuppertal, Germany	HEC Belgium
	Institut Mines-Telecom Business School Evry
Università Bocconi,Italy	International School of Management Dortmund Germany
	Maribor University, Slovenia
NEOMA Business School,France	Nagoya University of Commerce & Business
	Pforzheim University, Germany
Emlyon Business School ,France	Rotterdam School of Management, Erasmus University
Grenoble Business School,France	Sciences Po Lille
	SKEMA business school
WU-Vienna University,Austria	Solvay Brussels School of Economics and Management
	Toulouse Business School (TBS), Toulouse
ESCP Europe Paris	U C Louvain, Belgium
	University of Antwerp, Belgium
Copenhagen Business School Denmark	University of Szeged, Hungary
HEC Belgium	Vienna University of economics and business
HHL Leipzig Graduate School of Management,Germany	Warsaw School of Economics, Poland
Toulose Business School,France	ZHAW School of Management and Law

INDIAN HERITAGE SITES TO CULTURVISIT FOR AL LEARNING

Distance (KM)	Heritage Cities to Visit	Heritage Sites Popular for
Upto 250	Delhi,Jaipur, Agra, Mathura,Rishikesh	Forts,Temples,Taj Mahal.Rocks-Trekking, Ganga River
250-500	Shimla ,Manali, Amritsar,Wagah (Indo-Pak) Boarder	Hill/Rocks-Trekking,Mountain,Temples
500-1000	Varansi, Ayodhya, Jaislmer, Jodhpur, Ujjain, Leh Ladhakh	Temples,Mountains/Rocks-Trekking,Forts
1000+	Goa, Mumbai, Bangalore, Hyderabad, Chennai, Kolkata	Beach, Corporates houses, City life, heritage sites in city, Missionaries
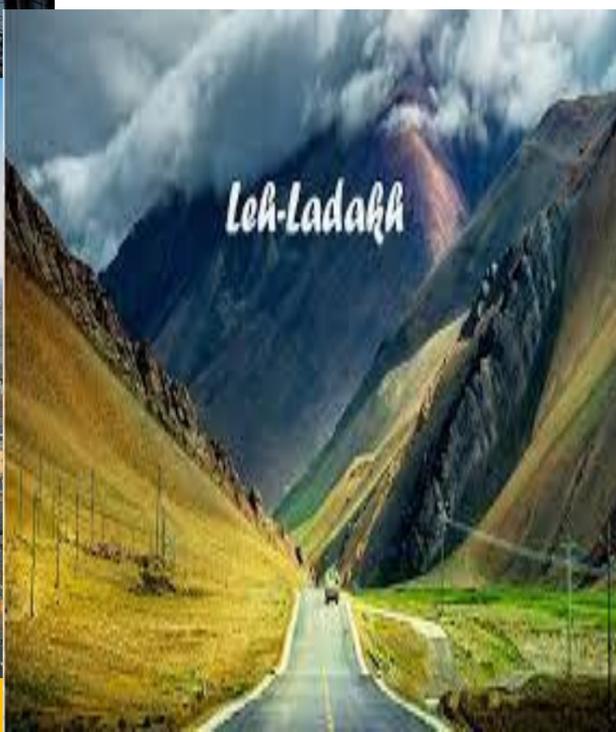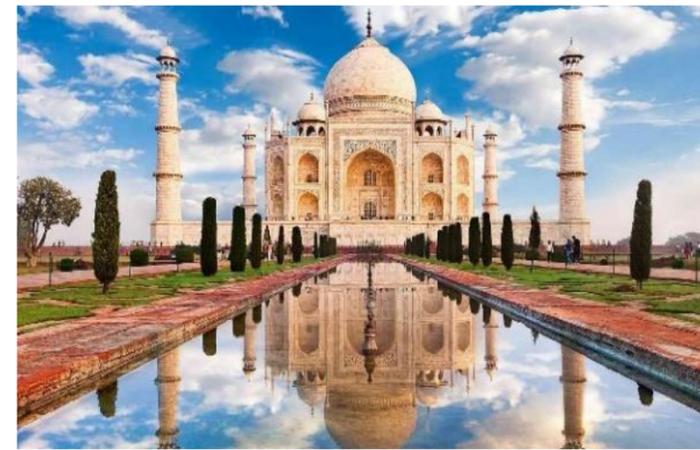
Pictures of Exchange Program from (Sept-Dec) 2024-25

THANK YOU!

You may like to connect with us !

GEO@mdi.ac.in